

Scorecard >

1.0	Customer			ADD
		Actual	Goal	As of Date
	Increase International Commerce Through Trade Missions and Business Relationship Development			
	Number of Business Relationships Developed Through Matchmaking			
	Number of ITC-Led Business Development Missions	1	1	FY06 Q3
	Number of Third-Party Incoming Missions			
	Number of Third-Party Outgoing Missions			
	Board and Committee Meetings Planned, Staffed, and Attended (PSA)			
	Number of ITC Board Meetings Planned, Staffed, and Attended	3	2	FY06 Q2
	Number of ITC Committee Meetings Planned, Staffed, and Attended			
	Number of Sister Cities Committee Meetings Planned, Staffed, and Attended			
	Number of Sister Cities Coordinating Council Meetings Planned, Staffed, and Attended			
	Outreach with Trade Interests and Cultural Exchange			
	Develop New Sister City Relationships			
	Number of Protocol Assignments			
	Number of Trade Related Events Sponsored or Participated In			
	Participate in Sister Cities Conferences			
	Undertake Missions to Sister City Community			

2.0	Financial			ADD
		Actual	Goal	As of Date
	Meet Budget Targets (ITC)			
	Revenue: Total (International Trade Consortium)			
	Expen: Total (International Trade Consortium)			

3.0	Internal			ADD
		Actual	Goal	As of Date

4.0	Learning and Growth			ADD
		Actual	Goal	As of Date

Scorecard Details >

Exception Report	Owners	Monitors	EXPLORE
Scorecard Name:	International Trade Consortium	Nares, Dimitrios Ojeda, Tony Hernandez, Pedro Westall, Lynn	
Description:			

Parent Scorecards	Child Scorecards	LINKS
ACM Scorecard - Hernandez, Pete		

International Trade Consortium

Business Plan Report

Customer

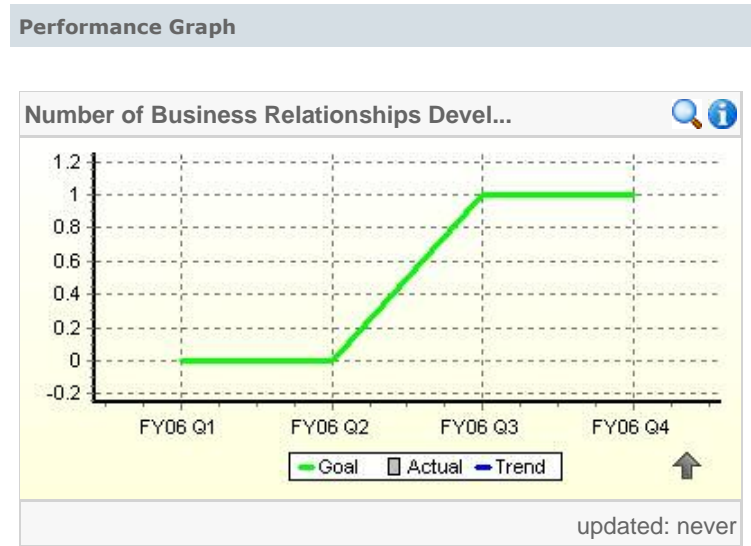
Objective Name	Owner(s)
Increase International Commerce Through Trade Missions and Business Relationship Development	Dimitrios Nares Tony Ojeda

Initiatives Linked To Objective	Owner(s)
Develop Follow Up System for Business Matchmaking	Dimitrios Nares Tony Ojeda

GrandParent Objectives

Parent Objectives

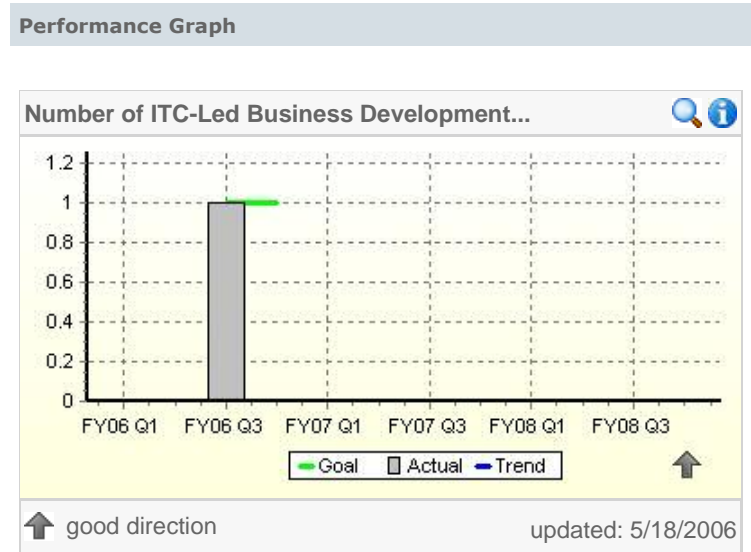
Measures	Owner(s)
Number of Business Relationships Developed Through Matchmaking	Dimitrios Nares Tony Ojeda



Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure		
ACTUAL	GOAL	DATE

Number of ITC-Led Business Development Missions	Dimitrios Nares Tony Ojeda
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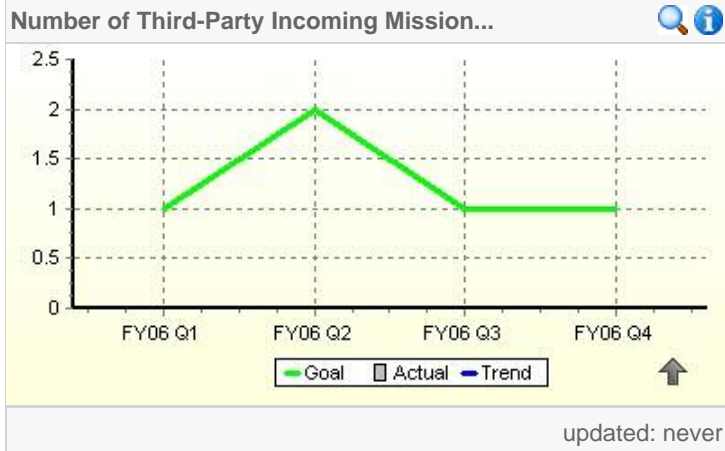


Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure		
ACTUAL	GOAL	DATE

Number of Third-Party Incoming Missions	Dimitrios Nares Tony Ojeda
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Performance Graph	Initiatives Linked To Measure	Owner(s)
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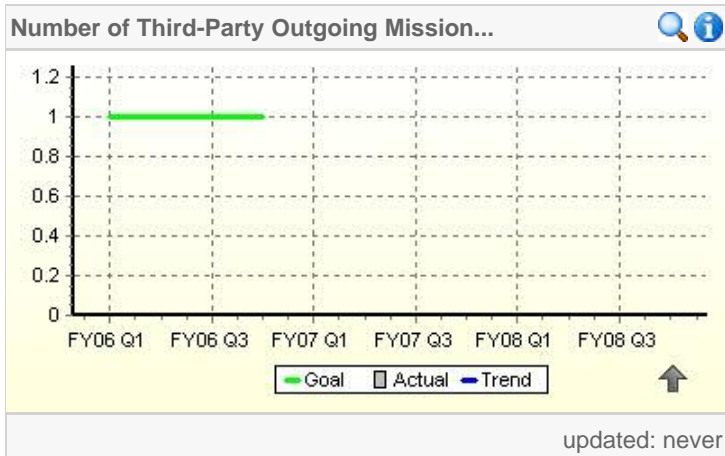


Child Measures Linked To Measure			
	ACTUAL	GOAL	DATE
Number of Third-Party Incoming Missions (Empowerment Zone)	n/a	n/a	
Number of Third-Party Incoming Missions (International Trade Consortium)	n/a	n/a	
Number of Third-Party Incoming Missions (MMAP)	n/a	n/a	
Number of Third-Party Incoming Missions (OCED)	n/a	n/a	
Number of Third-Party Incoming Missions (UERTF)	n/a	n/a	

Number of Third-Party Outgoing Missions

Dimitrios Nares Tony Ojeda

Performance Graph



Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure			
	ACTUAL	GOAL	DATE

Objective Name	Owner(s)
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Board and Committee Meetings Planned, Staffed, and Attended (PSA)	Dimitrios Nares
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Initiatives Linked To Objective	Owner(s)
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GrandParent Objectives

Parent Objectives

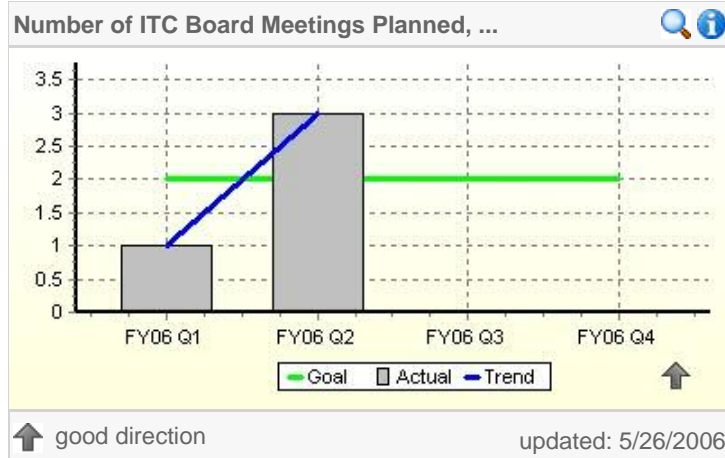
Measures	Owner(s)
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Number of ITC Board Meetings Planned, Staffed, and Attended	Dimitrios Nares Tony Ojeda
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Performance Graph

Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure



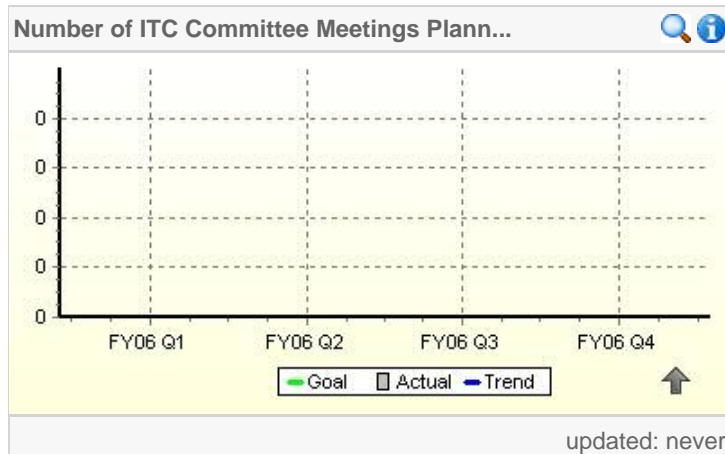
ACTUAL	GOAL	DATE
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Number of ITC Committee Meetings Planned, Staffed, and Attended	Dimitrios Nares Tony Ojeda
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Performance Graph

Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure



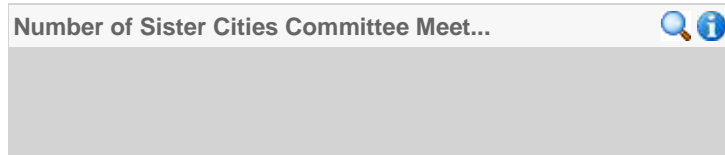
ACTUAL	GOAL	DATE
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Number of Sister Cities Committee Meetings Planned, Staffed, and Attended	Dimitrios Nares
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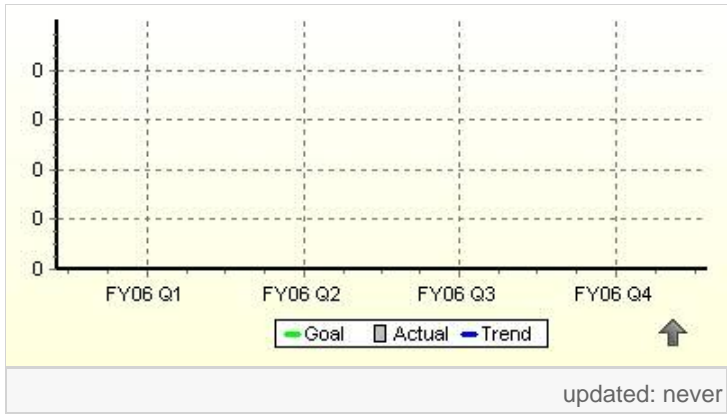
Performance Graph

Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure



ACTUAL	GOAL	DATE
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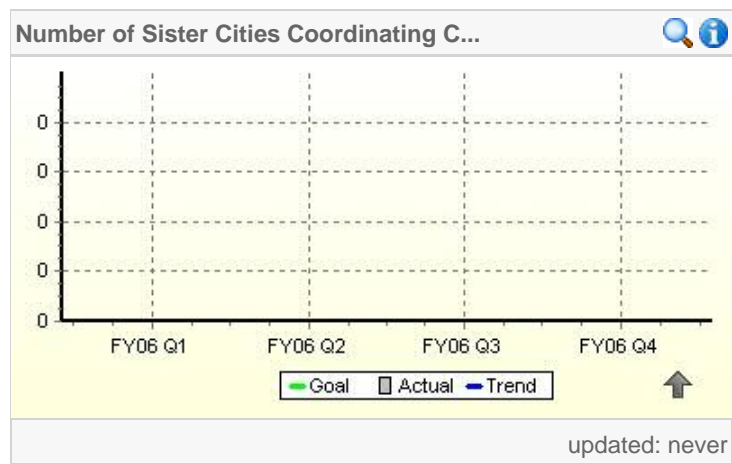


Number of Sister Cities Coordinating Council Meetings Planned, Staffed, and Attended

Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure Owner(s)



Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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Objective Name	Owner(s)
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Outreach with Trade Interests and Cultural Exchange

Dimitrios Nares Tony Ojeda

Initiatives Linked To Objective	Owner(s)	GrandParent Objectives
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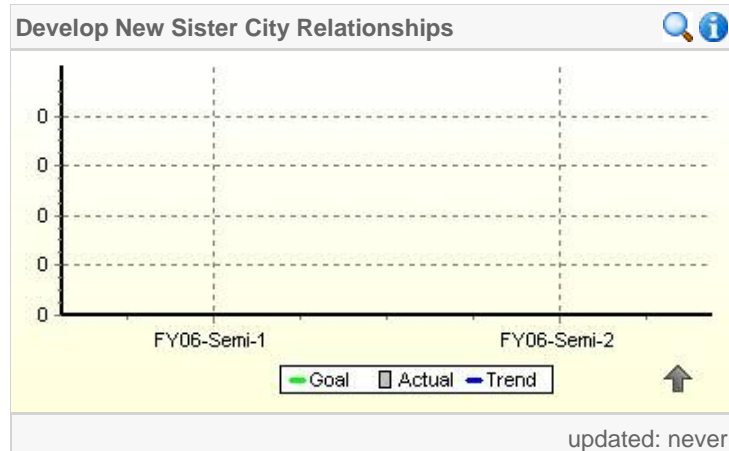
Parent Objectives

Measures	Owner(s)
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Develop New Sister City Relationships

Dimitrios Nares Tony Ojeda

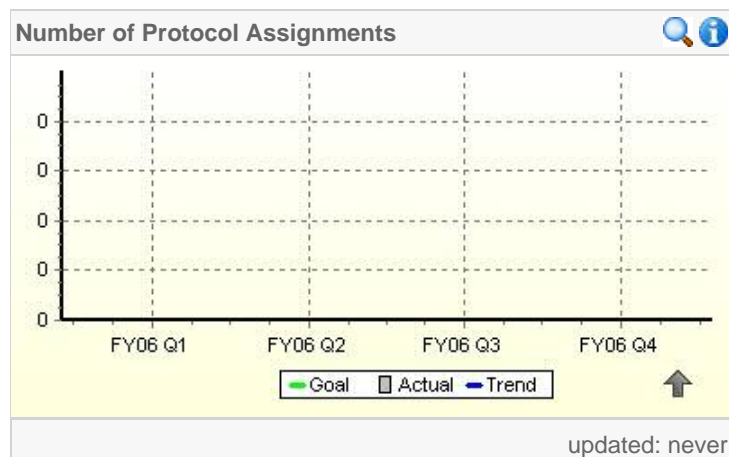
Performance Graph	Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure
ACTUAL GOAL DATE

Number of Protocol Assignments Dimitrios Nares Tony Ojeda

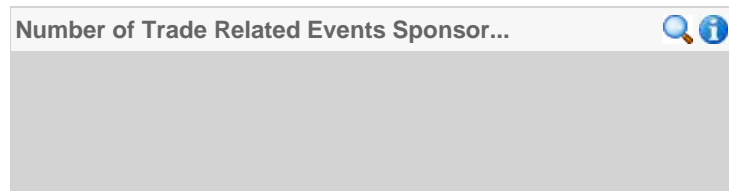
Performance Graph	Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure
ACTUAL GOAL DATE

Number of Trade Related Events Sponsored or Participated In Dimitrios Nares Tony Ojeda

Performance Graph	Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure
ACTUAL GOAL DATE

Financial

Objective Name	Owner(s)
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Meet Budget Targets (ITC)

Dimitrios Nares Tony Ojeda International Trade Consortium

Initiatives Linked To Objective	Owner(s)
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GrandParent Objectives

Planned necessary resources to meet current and future operating and capital needs (priority outcome)

Parent Objectives

(ES8.2.1) Meet Budget Targets

Measures	Owner(s)
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Revenue: Total (International Trade Consortium)

Dimitrios Nares Tony Ojeda

Total revenue in \$1,000s (from FAMIS)

Performance Graph

Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure		
ACTUAL	GOAL	DATE



Expen: Total (International Trade Consortium)

Dimitrios Nares Tony Ojeda

Total expenditures in \$1,000s (from roll-up of Personnel, Other Operating, and Capital)

Performance Graph

Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure			
	ACTUAL	GOAL	DATE



Expen: Personnel (International Trade Consortium)	n/a	n/a
Expen: Other Operating (International Trade Consortium)	n/a	n/a
Expen: Capital (International Trade Consortium)	n/a	n/a

